

PRESS RELEASE

Muehlhan AG publishes results for first quarter of 2016

- Business development in the context of forecasts
- Sales total €59.3 million, with EBIT of €1.1 million.

Hamburg (Germany), 6th May 2016 – Muehlhan AG (Entry Standard; ISIN DE000A0KD0F7) achieved sales revenues amounting to €59.3 million (previous year: €55.3 million) between January and March 2016, with earnings before interest and taxes (EBIT) of €1.1 million (previous year: €-0.1 million). Earnings after taxes were €0.5 million (previous year: €-0.3 million). The results for a usually rather weak first quarter therefore exceeded expectations. These quarterly results were affected by the closure process of the activities in Singapore. Sales revenues there came to €0.5 million, with EBIT and after-tax earnings of €0.2 million; the latter influenced by the disposal of assets in the course of closure.

In geographical terms, **Europe** has suffered a 4% decline in sales from €45.7 million to €43.9 million. Sales in **America** increased from €4 million to €5.7 million. The **Middle East** benefited from the growing demand for passive fire protection, and was able to more than double sales from €2.5 million to €5.8 million. Business in the **Rest of world** likewise saw positive developments, with a growth in sales revenues from €3.1 million to €3.9 million.

A breakdown by business field reveals a reduction of revenues in the **Ship** segment to €17 million (previous year: €25.4 million) as a consequence of the completion of large projects. The remaining business segments were able to increase their sales. In the area of **Oil & Gas**, the group achieved sales of €17.3 million, which significantly exceeded the previous year's €12 million. The **Renewables** segment managed to double its sales to €7.7 million. **Industry/Infrastructure** activities likewise saw increased sales in the first quarter of 2016, achieving a figure of €17.3 million (previous year: €14.1 million).

Consistent sales and EBIT of between €5 million and €7 million are still expected for the year 2016.

The company's key performance indicators are shown in the following table. Due to reasons of materiality no separation of the figures by continuing and discontinued operations according to IFRS 5 has been made.

in EUR million	1 st quarter 2016	1 st quarter 2015
Results		
Sales	59.3	55.3
EBITDA ¹	2.8	1.5
EBIT ²	1.1	-0.1
EBT ³	0.7	-0.5
Consolidated earnings after non-controlling interests	0.2	-0.5
Earnings per share (EUR)	0.01	-0.02
Cash flow from operating activities	-1.4	-5.9
Capital expenditures	2.8	2.7

in EUR million	31.3.2016	31.12.2015
Balance sheet		
Fixed assets ⁴	53.7	53.1
Equity	66.3	66.0
Equity ratio in %	47	48
Balance sheet total	142.4	138.0

Employees	31.3.2016	31.12.2015
Number of employees (annual average)	3,087	2,844

¹ EBITDA: Earnings before interest, taxes, depreciation and amortization

² EBIT: Operating income (Earnings before interest and taxes)

³ EBT: Earnings before taxes

⁴ Fixed assets: Total of non-current assets less deferred tax assets

About Muehlhan: Worldwide, the Muehlhan Group is a reliable partner in industrial services and high-quality surface protection. As one of the few full-service providers, we offer our customers a broad range of services designed to meet the exacting quality standards expected in professional industrial services. Our customers benefit from our exceptional organizational skills, on-time delivery, the technical expertise that differentiates us from our competitors and our more than 130 years of experience.

We have an established market presence in the four business segments in which we operate: Ship, Renewables, Oil & Gas and Industry/Infrastructure. With our workforce of more than 2,800 employees at over 30 locations worldwide, we generated sales revenues of €239 million in 2015. We intend to use this stable foundation to further expand our business in the coming years and to continue moving our Group forward through proximity to our customers in the global market.